## TELEPHONE SYSTEMS CONSULTANTS, INC.



Barry Cryer President

## HD VIDEO CONFERENCING SOLUTION FINALLY MATURES

Telephone Systems Consultants, Inc. Delivers Powerful Technology to SMBs

CARBONDALE, CO - November 1, 2012 – In today's market, large enterprises have come to rely heavily on technology in order to help accelerate their businesses. HD video conferncing has long been thought to be a powerful technology reserved exclusively for use by large-scale enterprises. However, recent developments in technology have lowered the total cost of ownership and now smaller organizations can benefit from this impactful technology. In an increasingly global economy, many organizations are looking to reduce travel expenses, collaborate with remote workers and foster real-time collaboration across all areas of a business. HD video conferencing allows organizations to accomplish this and gain competitive advantage in their industry.

Simply explained, HD video conferencing allows users to conduct face-to-face meetings without leaving the office. Multiple parties can collaborate with one another on various projects regardless of location, instantly increasing office productivity. Essentially, this dynamic technology elevates our expectations of basic web and audio conferencing tools. Users can now broadcast important meetings to other locations, reducing travel expenses and saving lost time. Another factor behind video conferencing's recent success is due to its ability to show non-verbal communication and increase the "human feel" of meetings.

"Our customers have always expressed a very strong interest in the capacities that videconferencing solutions deliver but we didn't to bring this technology to our customers because the cost for this technology was simply too high," stated Barry Cryer, President at Telephone Systems Consultants, Inc.. "We have built our reputation over the years by truly partnering with our customers, concerning ourselves with their needs and obligating ourselves to only provide them with technology that significantly boosts employee productivity and increases their bottom line. We assert that at the end of the day. technology needs to increase a business' profitability and give them a competitive advantage or it should not be implemented. HD video conferencing has finally matured to the point where our customers can enjoy the benefits

of this technology while simultaneously increasing their overall profitabilty. We've been excited to see how different industries have been applying video conferencing to their businesses and have learned quite a bit throughout our experiences. We look forward to helping our customers get the most out of their technology."

## ABOUT TELEPHONE SYSTEMS CONSULTANTS, INC.

Founded in 1992, Telephone System Consultants, Inc. is committed to establishing and maintaining a dynamic partnership with every customer. Extensive technology and service experience allows the TSC team to develop an understanding of each customer's unique telecommunications requirements, and to respond to those requirements quickly and effectively.

TSC's local dispatch center delivers round-the-clock service to ensure system reliability. TSC also offers comprehensive service 24 hours a day, 7 days a week and emergency service guaranteed within 4 hours.